

**Table D**  
**2004 Utah Market Share Report**  
**INLAND MARINE**

<b>Rank</b>	<b>Company Name</b>	<b>Percent of Market</b>	<b>Direct Premiums Earned</b>
1	Great American Assur Co	6.02%	\$3,757,279
2	Factory Mut Ins Co	5.87%	\$3,665,454
3	Firemans Fund Ins Co	5.65%	\$3,527,460
4	St Paul Fire & Marine Ins Co	5.26%	\$3,281,001
5	State Farm Fire And Cas Co	4.74%	\$2,959,444
6	National Union Fire Ins Co Of Pitts	4.62%	\$2,886,856
7	Assurance Co Of Amer	4.19%	\$2,615,056
8	Allstate Ins Co	3.82%	\$2,386,629
9	Zurich American Ins Co	3.81%	\$2,379,217
10	Continental Cas Co	3.42%	\$2,136,450
11	Advanta Ins Co	2.84%	\$1,775,400
12	Great West Cas Co	2.58%	\$1,607,624
13	Hartford Fire In Co	2.49%	\$1,556,778
14	Great American Ins Co of NY	2.15%	\$1,342,555
15	Insurance Corp Of Hannover	2.07%	\$1,291,172
16	Owners Ins Co	2.06%	\$1,282,989
17	Affiliated Fm Ins Co	2.04%	\$1,272,648
18	XL Specialty Ins Co	1.21%	\$758,040
19	Amex Assur Co	1.16%	\$723,102
20	Travelers Property Cas Co Of Amer	<u>1.16%</u>	<u>\$721,810</u>
<b>TOTAL FOR TOP 20 RANKED INSURERS</b>		<b>67.16%</b>	<b>\$41,926,964</b>
<b>TOTAL FOR ALL 248 INSURERS WRITING THIS LINE</b>		<b>100.00%</b>	<b>\$62,429,500</b>